ADDENDUM TWO TO THE REQUEST FOR STATEMENT OF QUALIFICATIONS (RFSQ) FOR THE PROVISION OF SOCIAL ENTERPRISE EMPLOYMENT AND TRAINING SERVICES

Item #1 REVISED SECTION 1.4, PROPOSER'S MANDATORY MINIMUM QUALIFICATIONS

Section 1.4 of the RFSQ has been revised. Please replace the original Section 1.4 with the following:

1.4 Proposer's Mandatory Minimum Qualifications

Interested and qualified Proposers that meet the Mandatory Minimum Qualifications (MMQs) stated below in Section 1.4.1 are invited to submit an SOQ to enter into a Master Agreement with Los Angeles County:

1.4.1 Master Agreement MMQ

- 1.4.1.1 Proposer must meet the definition of a Social Enterprise (SE), consistent with Chapter 2.205 of the Los Angeles County Code and be certified by the Department of Consumer and Business Affairs (DCBA) as a SE. Further information on SEs is available on the DCBA's website at http://dcba.lacounty.gov. Proposers must submit evidence of DCBA certification. Once certified by DCBA, SEs are eligible to submit an SOQ, provided they also meet the MMQ in Section 1.4.1.2.
- 1.4.1.2 Proposer must be established as a Social Enterprise for at least one (1) year and have one (1) year experience providing transitional or permanent employment and training services for targeted workers who face barriers to employment and/or qualified individuals to seek jobs in high-growth and other sectors including, but not limited to, Healthcare, Construction, Hospitality and Tourism, Energy and other Green Jobs, Bio-Med and Bio-Technology, Transportation and Logistics, Cafeteria or any Food Services which are equivalent or substantially similar to the services stated in Appendix K, Social Enterprise Employment and Training Program Statement of Work.

Once an organization is on the Master Agreement, it will be able to respond to and to compete on subsequent specific Work Orders that may eventually be released by the County. As Work Orders are released, Proposers will also need, as applicable, to meet the mandatory minimum qualifications pertaining to those Work Orders which may fall under the following

subsections: 1.4.1.2 (above) or 1.4.2 or 1.4.3 or 1.4.4 or 1.4.5 when responding to the Work Order, as applicable.

1.4.2 Workforce Innovation and Opportunity Act (WIOA) Work MMQ

- 1.4.2.1 Proposer applying to provide transitional or permanent employment and training services to WIOA Adult, Dislocated Worker and/or Youth participants must have a minimum of two (2) years' experience within the past five (5) years administering workforce employment and training program services, which are equivalent or substantially similar to the services stated in Appendix K, Social Enterprise Employment and Training Program Statement of Work, and
- 1.4.2.2 Proposer shall have a senior leadership or management team with WIOA/WIA experience;
- 1.4.2.3 Proposer shall have the ability to collect and report participant data which measures success within its social enterprise;
- 1.4.2.4 Proposer shall submit the following financial package:
 Copies of Proposer's audited financial statements, or Single
 Audits (if applicable), prepared by a Certified Public
 Accountant for the most recent three (3) full fiscal years;

1.4.3 Transitional Employment/Permanent Employment MMQ

- 1.4.3.1 Proposer applying to provide transitional or permanent employment and training services to re-entry or formerly incarcerated individuals must have a minimum of one (1) year experience within the past five (5) years providing employment services equivalent or substantially similar to the services stated in Appendix K, Social Enterprise Employment and Training Program Statement of Work, Sub-paragraph 1.0 (Scope of Work), and
- 1.4.3.2 Proposer shall have a senior leadership or management team with experience in working with incarcerated individuals returning to work;
- 1.4.3.3 Proposer shall have the ability to collect and report participant data which measures success within its social enterprise;
- 1.4.3.4 Proposer shall submit the following financial package: Copies

of Proposer's audited financial statements, or Single Audits (if applicable), prepared by a Certified Public Accountant for the most recent three (3) full fiscal years;

1.4.4 Veterans MMQ

- 1.4.4.1 Proposer applying to provide transitional or permanent employment and training services to Veterans must have a minimum of two (2) years' experience within the past five (5) years providing veteran grant-specific employment and training services to veterans and their eligible spouses, equivalent or substantially similar to the services stated in Appendix K, Social Enterprise Employment and Training Program Statement of Work, Sub-paragraph 1.0 (Scope of Work), and
- 1.4.4.2 Proposer shall have a senior leadership or management team with experience in working with Veterans;
- 1.4.4.3 Proposer shall have the ability to collect and report participant data which measures success within its social enterprise;
- 1.4.4.4 Proposer shall submit the following financial package: Copies of Proposer's audited financial statements, or Single Audits (if applicable), prepared by a Certified Public Accountant for the most recent three (3) full fiscal years;

1.4.5 Calworks/TANF/Cal LEARN General Relief Opportunities for Work MMQ

1.4.5.1 Proposer applying to provide transitional or permanent employment and training services to Participants who receive, or are a member of a family that receives CalWORKs/TANF/Cal LEARN, General Relief Opportunities for Work (GROW) benefits, or who are applying to provide transitional or permanent employment and training services to Participants who are recipients of General Relief or other public assistance, must have a minimum of two (2) years' experience within the past five (5) years administering youth employment and training program services, equivalent or substantially similar to the services to disconnected Participants including but not limited to, current, former and

emancipated Foster youth, Probation youth, Homeless youth, Lesbian, Gay, Bisexual, Transgender, and Questioning (LGBTQ) youth, and other underserved youth as directed by County, stated in Appendix K, Social Enterprise Employment and Training Program Statement of Work, Sub-paragraph 1.0 (Scope of Work), and

- 1.4.5.2 Proposer shall have a senior leadership or management team with experience in working with the populations described above;
- 1.4.5.3 Proposer shall have the ability to collect and report participant data which measures success within its social enterprise;
- 1.4.5.4 Proposer shall submit the following financial package: Copies of Proposer's audited financial statements, or Single Audits (if applicable), prepared by a Certified Public Accountant for the most recent three (3) full fiscal years.

Item #2 EXTENSION OF SOQ SUBMISSION DUE DATE

Please note that the SOQ due date (Section 2.3, RFSQ Timetable) has been extended as follows:

SOQ due by 1:00 PM (Pacific Time) February 17, 2017

Those SOQ's submitted by the date identified above will be initially reviewed. Subsequent to this date, SOQ's will still be accepted and reviewed as they are received to determine a proposer's qualifications and placement on the Master Agreement list. While rolling (continuous) submissions will be accepted, any SOQ received after the initial due date of February 17, 2017 at 1:00 p.m., will be reviewed at a later time to be determined by WDACS and any potential Master Agreement additions will take effect at a later date at the County's discretion. However, these potential contractors will not receive a full 3-year Master Agreement Term.

- Question 1: Page 4, Item 1.1.3, "For purposes of this RFSQ, Social Enterprises shall include non-profit and for-profit businesses......." Is a public entity eligible to apply under this RFSQ?
- Answer 1: Yes, a public entity may apply, as long as it is a Social Enterprise as defined by Chapter 2.205 of the Los Angeles County Code. Please refer to the Department of Consumer and Business Affairs website at http://dcba.lacounty.gov.
- Question 2: If we are not certified as a Social Enterprise, can we partner with another entity that is a certified Social Enterprise to respond to the RFSQ?

Answer 2: If your agency is not a Social Enterprise, you cannot apply.

However, if your agency is a subcontractor to an agency that has been certified as a Social Enterprise, the Certified Social Enterprise can respond to the RFSQ. .